

FIG. 1

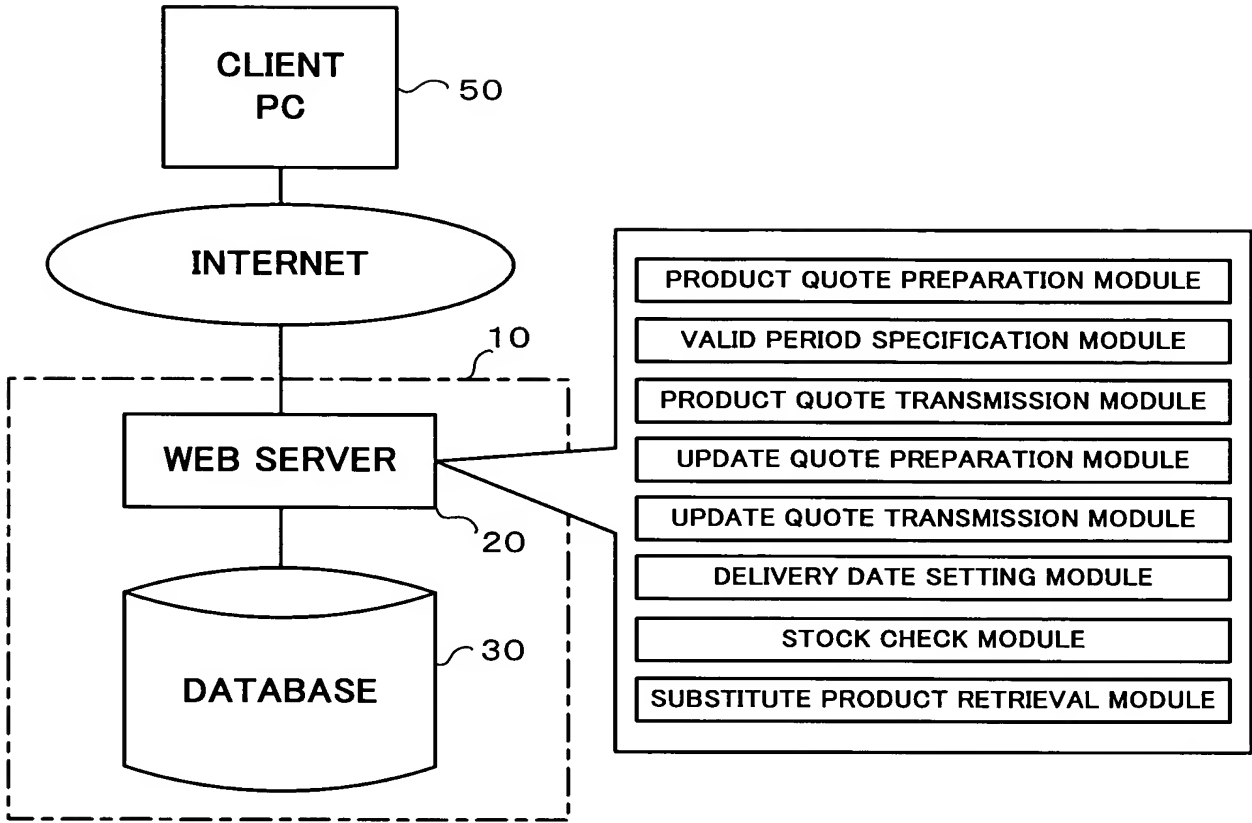


FIG. 2

(a) PRODUCT INFORMATION TABLE

Product	Product Information		
	System Unit Price	Stock	Substitute Products
Tower Personal Computer Model : XX OS : AAAAA CPU : BBBB Memory : CCCCC	¥ xxxxx	XXX	Model YY
Tower Personal Computer Model : XY OS : A' A' A' A' A'	¥ XXXYY	XXY	Model ZZ Model ZX :

(b) QUOTATION INFORMATION TABLE

Quotation ID	Client Information	Electric Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
0A01	Postal Address:○○ Name:□□ TEL : × × FAX : △△ Mail Address: ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBB Memory : CCCCC	Sub-Total : ¥ xxxxx Postage : ¥ yyyyy	AA	xxxx/xx/xx
0A02	Postal Address:□△ Name:○×	Tower Personal Computer Model : XY Quantity : 2	Sub-Total : ¥ aaaaa Postage : ¥ bbbbb	AB	xxxx/xx/xy

FIG. 3

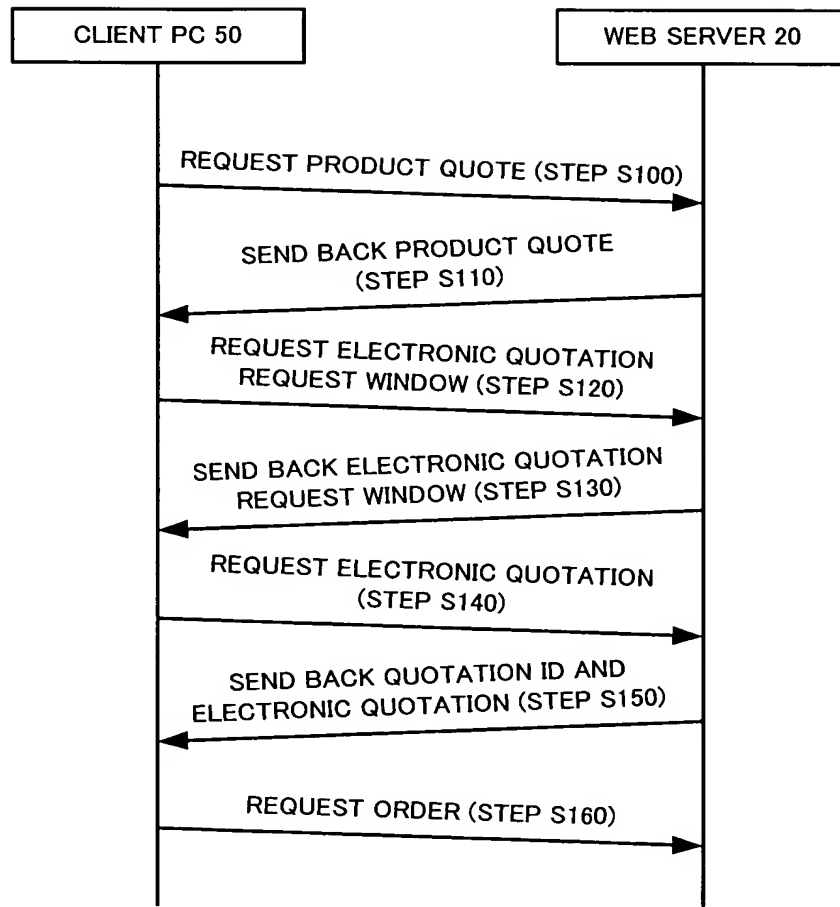


FIG. 4

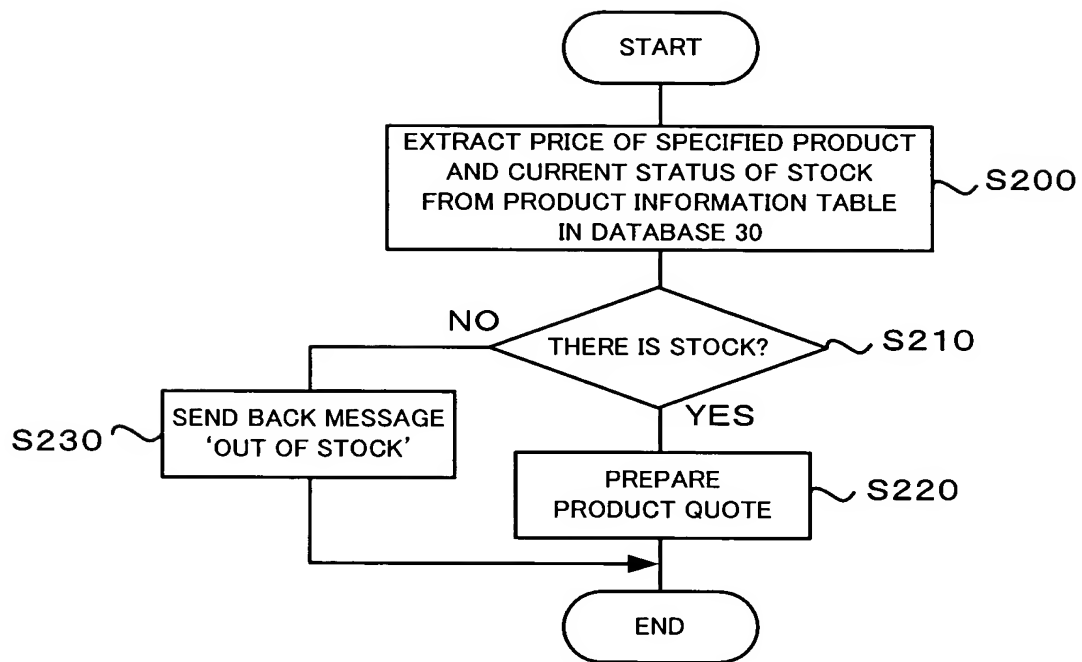


FIG. 5

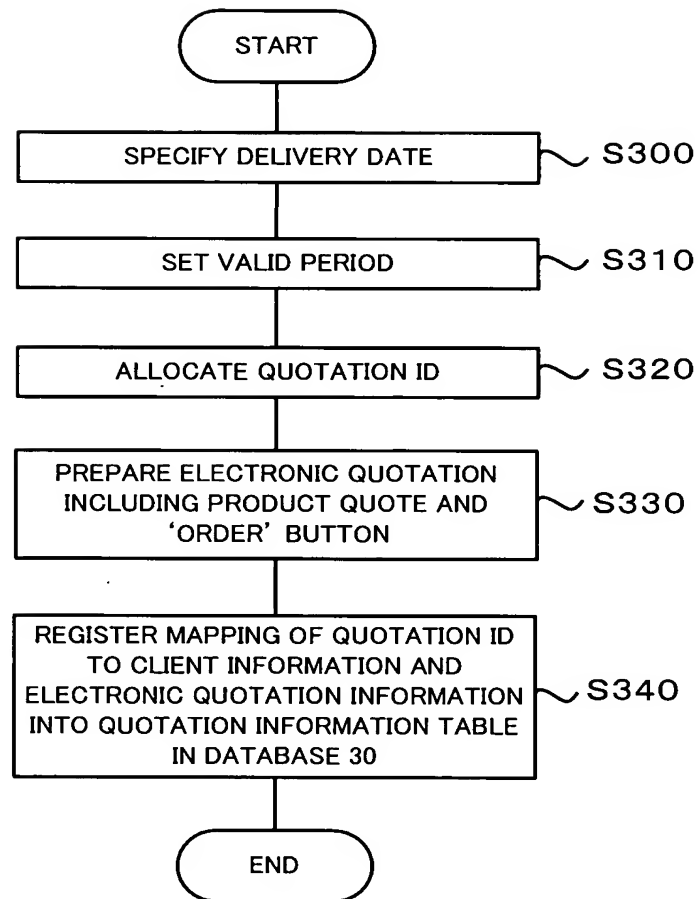


FIG. 6

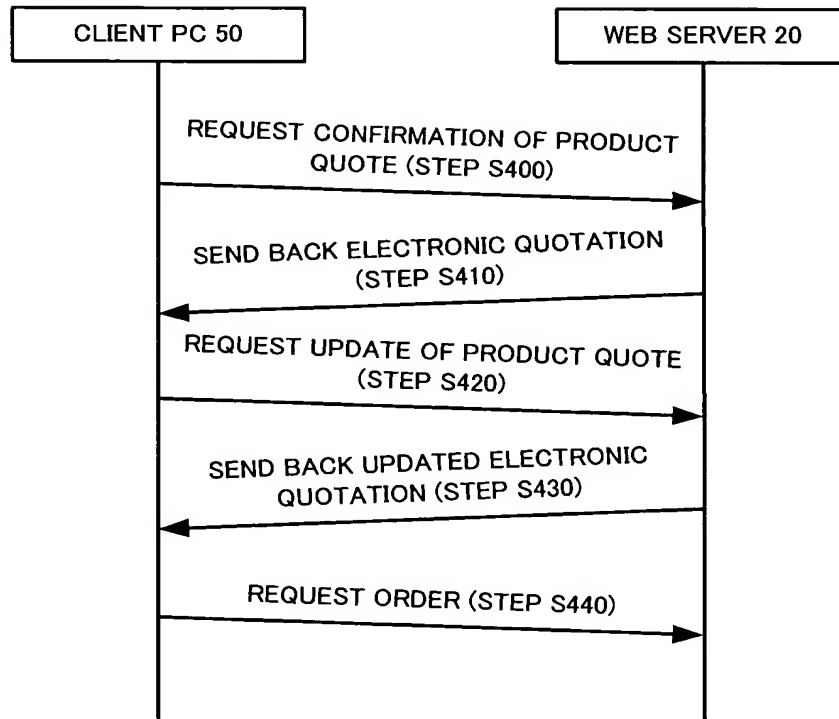


FIG. 7

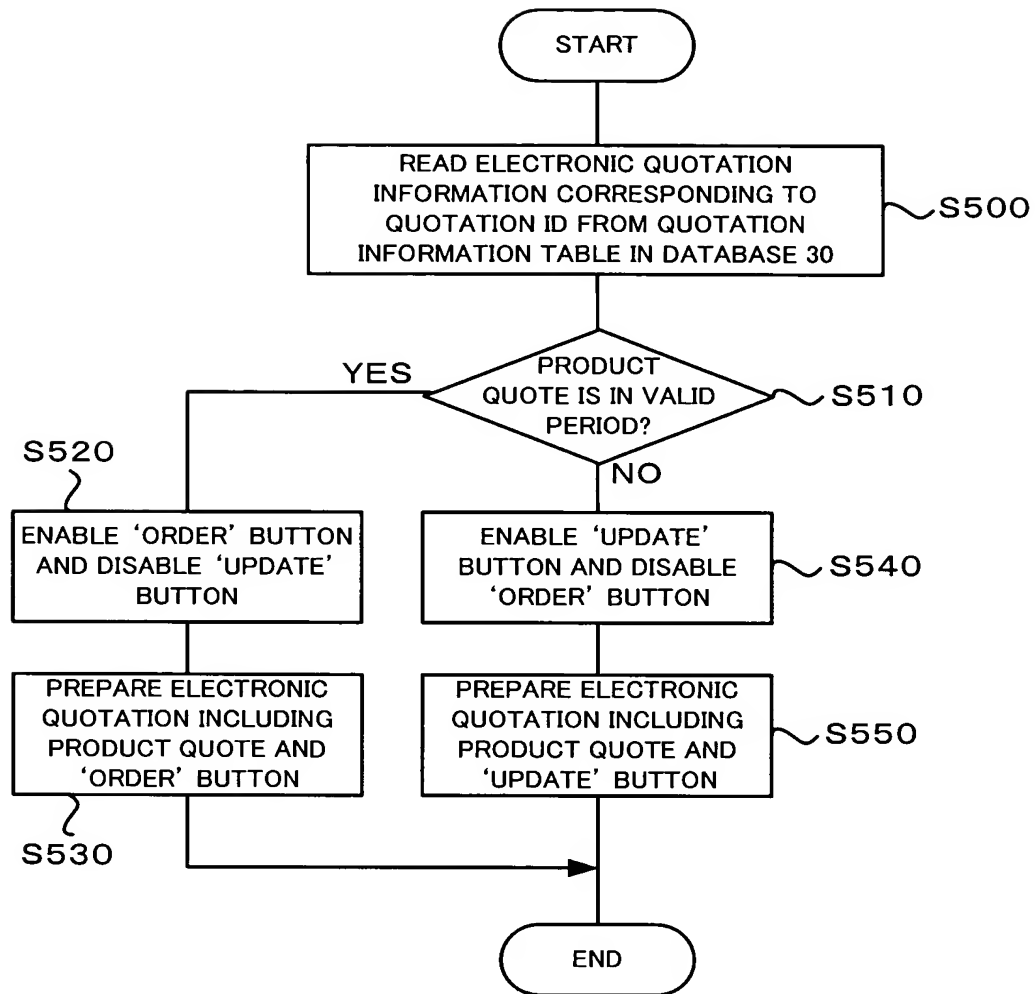


FIG. 8

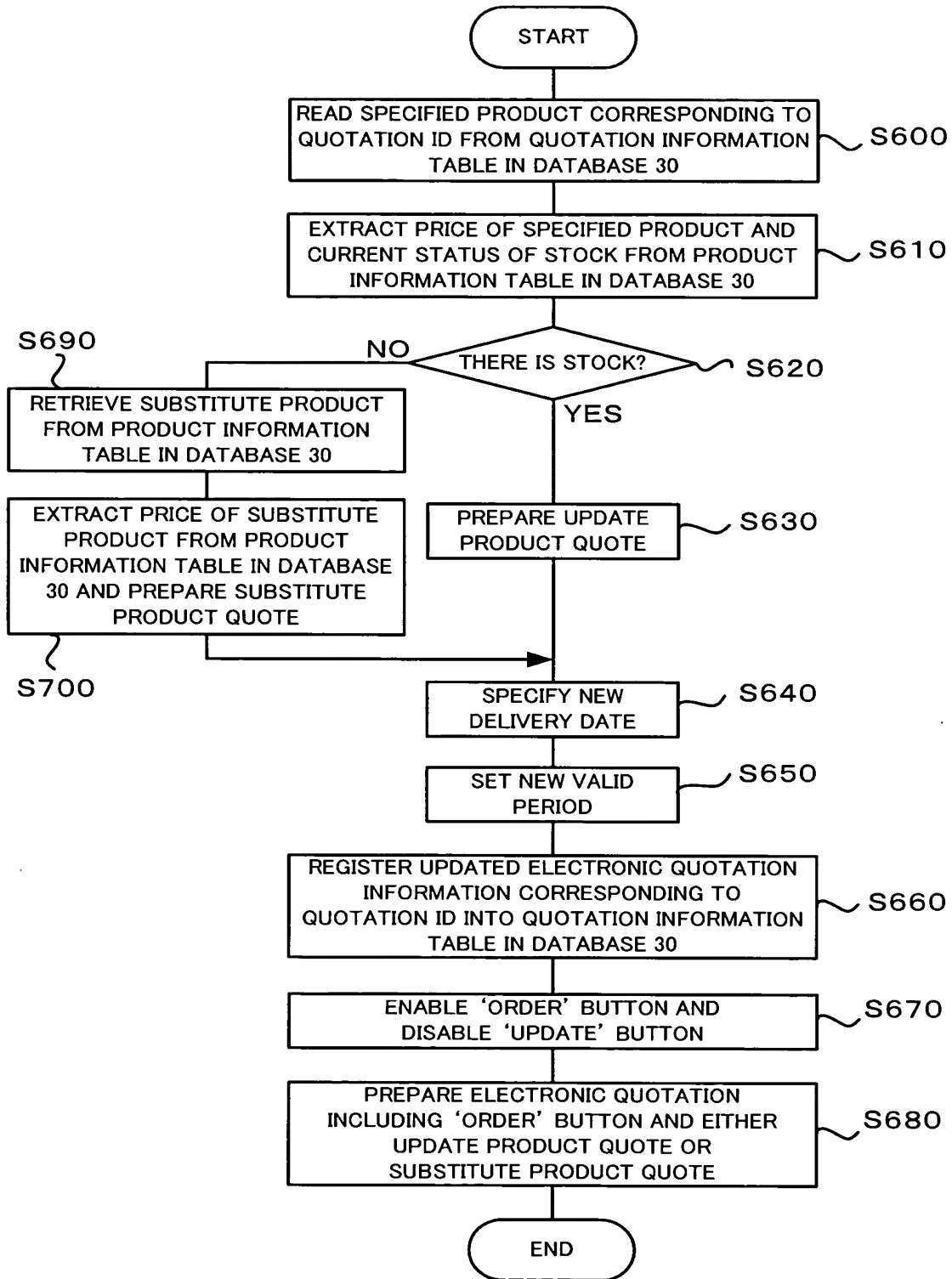


FIG. 9

(a) Electronic Quotation Information in Valid Period

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
OA01	Postal Address : ○○ Name : □□ TEL : × × FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBBB Memory : CCCCC	Sub-Total : ¥ xxx Postage : ¥ yyy	AA	xxxx/xx/xx

(b) Updated Electronic Quotation Information after Expiration of Valid period
(With Stock)

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
OA01	Postal Address : ○○ Name : □□ TEL : × × FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBBB Memory : CCCCC	Sub-Total : ¥ xxx Postage : ¥ yyy	BB	yyyy/yy/yy

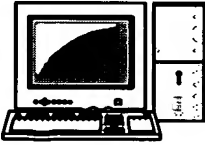
(c) Updated Electronic Quotation Information after Expiration of Valid Period
(Without Stock)

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
OA01	Postal Address : ○○ Name : □□ TEL : × × FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XY Quantity : 1 OS : A' A' A' A' A' CPU : B' B' B' B' B' Memory : C' C' C' C' C'	Sub-Total : ¥ zzz Postage : ¥ yyy	CC	zzzz/zz/zz

FIG. 10

Quotation Request

Personal Computer Model XX



OS : AAAA
CPU : BBBB
Memory : CCCC
:

System Unit Price

¥ xxxxx

Consumption Tax

¥ uuuuu

Total

¥ hhhhh

Next

FIG. 11

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : AAAA
CPU : BBBB
Memory : CCCC
:

Delivery Date : AA days

Sub-Total	¥ xxxxx
Postage	¥ yyyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

(a) In Valid Period

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : AAAA
CPU : BBBB
Memory : CCCC
:

Delivery Date : AA days

Sub-Total	¥ xxxxx
Postage	¥ yyyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

The valid period of the quotation has expired.
Update of the quotation is required.

(b) After Expiration of Valid Period

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : AAAA
CPU : BBBB
Memory : CCCC
:

Delivery Date : BB days

Sub-Total	¥ xxxxx
Postage	¥ yyyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

(c) Updated with Stock

Quotation Mr. PQR

Tower Personal Computer Model YY

OS : A' A' A' A'
CPU : B' B' B' B'
Memory : C' C' C' C'
Substitute Product

Delivery Date : CC days

Sub-Total	¥ xxxxx
Postage	¥ yyyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

(d) Updated without Stock

FIG. 12

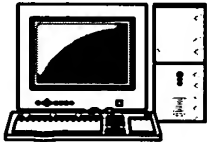
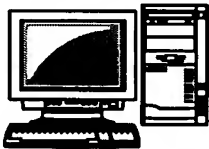
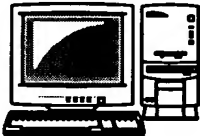
<u>List of Substitute Products</u>	
<u>Tower Personal Computer Model XX</u>	
	<div>OS : A' A' A' A' CPU : B' B' B' B' Memory : C' C' C' C' :</div>
<u>Tower Personal Computer Model XY</u>	
	<div>OS : A' A' A' A' CPU : FFFF Memory : CCCC :</div>
<u>Tower Personal Computer Model YY</u>	
	<div>OS : MMMM CPU : HHHH Memory : C' C' C' C' :</div>
:	
:	

FIG. 13

Quotation Request	
Tower Personal Computer Model XX	
Essential Specifications Be sure to select each specification.	
▶ OS	<input type="text"/>
▶ CPU	<input type="text"/>
▶ Memory	<input type="text"/>
·	·
·	·
·	·
Options & Services Select according to the requirements.	
▶ Display	<input type="text"/>
▶ Application	<input type="text"/>
·	·
·	·
·	·
System Unit Price	<input type="text"/>
Consumption Tax	<input type="text"/>
Total	<input type="text"/>
<div>Next</div>	

FIG. 14

Component	Product Information		
	Unit Price	Stock	Substitute Components
Video Board XX	¥ xxxxx	XXX	Model AA Model BB Model CC :
Video Board YY	¥ XXXYY	XXY	Model DD Model EE :

FIG. 15

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : A
CPU :
Memor
Video
:

Sub-
Pos
Consum
Tot

Click the

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : A
CPU :
Memor
Video
:

Sub-
Pos
Consum
Tot

Click the

Quotation Mr. PQR

Tower Personal Computer Model XX

OS : AAAA
CPU : BBBB
Memory : CCCC
Video Board : XX ← Substitute
: Delivery Date : AA days

Sub-Total	¥ xxxxx
Postage	¥ yyyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

Order

FIG. 16




<u>List of Substitute Components</u>	
<u>Video Board AA</u>	
	Manufacturer : OOOO :
<u>Video Board BB</u>	
	Manufacturer : PPPP :
<u>Video Board CC</u>	
	Manufacturer : QQQQ :
⋮	

FIG. 17



(a) In Valid Period



(b) After Expiration of Valid Period